

PRESS RELEASE

ELICA S.p.A.

**BOARD OF DIRECTORS OF ELICA S.p.A.
APPROVES 2013 PRELIMINARY RESULTS**

**REVENUES UP 4.2% AT LIKE-FOR-LIKE EXCHANGE RATES
AND 1.8% INCLUDING EXCHANGE RATE EFFECT**

**REVENUES UP 4.4% IN Q4 2013 AT LIKE-FOR-LIKE EXCHANGE RATES
AND 1.2% INCLUDING EXCHANGE RATE EFFECT**

2013 PERFORMANCE OBJECTIVES ACHIEVED

2013 Preliminary Consolidated Results

- Revenues: Euro 391.8 million (Euro 384.9 million in 2012), +4.2% at like-for-like exchange rates and +1.8% including the exchange rate effect;
- EBITDA before restructuring costs: Euro 28.9 million (Euro 27.0 million in 2012), growth of 7.0%;
- EBITDA: Euro 22.9 million (Euro 27.0 million in 2012);
- EBIT: Euro 6.9 million (Euro 12.1 million in 2012);
- Group Net Profit: Euro 1.4 million (Euro 5.0 million in 2012), reducing due to restructuring costs;
- Net Debt: Euro 56.7 million, reducing on Euro 62.3 million at December 31, 2012, thanks to the strong cash generation from operating activities.

Fourth Quarter 2013 consolidated results (October - December 2013)

- Revenues: Euro 101.3 million (Euro 100.0 million in 2012), +4.4% at like-for-like exchange rates and +1.2% including the exchange rate effect;
- EBITDA before restructuring costs: Euro 9.1 million (Euro 9.0 million in 2012);
- EBITDA: Euro 4.5 million (Euro 9.0 million in 2012);
- EBIT: Euro 0.5 million (Euro 5.2 million in 2012);
- Group Net Profit: substantial break-even (Euro 3.3 million in 2012) due to restructuring costs.

2013 Performance Objectives achieved

2014 Outlook

- Growth expected on American market, stable or slight growth on Asia and European markets;
- Consolidated revenue growth expected of between 1% and 3% on 2013;
- EBITDA¹ growth of between 4% and 7% on 2013;

¹ Before any restructuring costs.

- Net Debt not greater than Euro 52 million.

Shareholders' Meeting Call

Fabriano, February 14, 2014 – The Board of Directors of **Elica S.p.A.**, the parent company of a Group that is the leading manufacturer of kitchen range hoods, has today approved the **Interim Report at December 31, 2013**, prepared in accordance with IFRS.

2013 Preliminary Consolidated Revenues

In 2013 Elica Group consolidated revenues totaled Euro 391.8 million - an increase of 4.2% at like-for-like exchange rates on the previous year and +1.8% including the exchange rate effect. The Cooking Segment reported a 1.5% revenue increase, driven by own brand product sales (+4.5%). In 2013, global range hood demand improved 3.3%², returning to growth after the contraction of 2012 - driven principally by the recovery of the Chinese market. The Motors Segment in 2013 reported a 3.6% revenue increase, due principally to improved heating and ventilation segment sales.

Analysing revenues from sales on the principal markets³, the Americas⁴ contributed significantly to revenue growth (+14.7% on 2012). Asian revenues improved 2.7% - however significantly impacted by unfavourable exchanges, principally concerning the average exchange rate of the Japanese Yen and the Indian Rupee compared to the previous year. At like-for-like exchange rates Asian sales increased 15.9%. European sales were substantially stable (-0.6%) following the recovery in the second half of the year.

For completeness, the breakdown of consolidated revenues by geographic location of the Group companies is reported below.

	Europe		America		Asia and the Rest of the World		Unallocated and eliminations		Consolidated	
	2013	2012 rest	2013	2012 rest	2013	2012 rest	2013	2012 rest	2013	2012 rest
Segment revenue:										
Third parties	292,598	295,405	53,541	45,592	45,710	43,895	-	-	391,849	384,892
Inter-segment	14,738	11,882	4	12	362	10	(15,105)	(11,905)	-	-
Total revenues	307,336	307,287	53,545	45,604	46,072	43,905	(15,105)	(11,905)	391,849	384,892

Earnings for the full year 2013

EBITDA before restructuring costs of Euro 28.9 million (7.4% margin) improved 7.0% on Euro 27.0 million in 2012. The significant increase in the operating margin is due to the improved sales mix, the industrial and overhead costs streamlining programmes from the beginning of the year and the reduction in the principal raw material costs, which more than offset the unfavourable currency movements.

² Global range hood market volumes

³ Data concerns sales revenues by geographic area and therefore does not refer to the breakdown by operating segment according to the various Group company locations.

⁴ Includes North, Central and South America.

EBITDA in 2013 of Euro 22.9 million was significantly impacted by the **provisioning of restructuring costs related to the Workforce Restructuring Plan both in Italy and at the Chinese subsidiary (Euro 6.0 million).**

The reduction in **EBIT to Euro 6.9 million** from Euro 12.1 million in 2012 entirely concerns the significant impact of restructuring costs (Euro 6.0 million).

The Group Net Profit totaled Euro 1.4 million compared to Euro 5.0 million in the previous year, following the allocations to the **Workforce Restructuring Plan.**

<i>In Euro thousands</i>	2013	% revenues	2012 restated	% revenues	13 Vs 12 %
Revenues	391,849		384,892		1.8%
EBITDA before restructuring costs	28,853	7.4%	26,962	7.0%	7.0%
EBITDA	22,857	5.8%	26,962	7.0%	(15.2%)
EBIT	6,869	1.8%	12,062	3.1%	(43.1%)
Financial income/(charges)	(4,455)	-1.1%	(4,206)	-1.1%	5.9%
Income taxes	(988)	-0.3%	(2,794)	-0.7%	(64.6%)
Net profit from continuing operations	1,426	0.4%	5,062	1.3%	(71.8%)
Net profit from continuing operations and discontinuing operations	1,426	0.4%	5,062	1.3%	(71.8%)
Group Net Profit	1,357	0.4%	5,011	1.3%	(72.9%)
Basic earnings per share on continuing operations and discontinuing operations (Euro/cents)	2.19		8.33		(73.7%)
Diluted earnings per share on continuing operations and discontinuing operations (Euro/cents)	2.19		8.30		(73.7%)

The earnings per share for 2013 and 2012 were calculated by dividing the Group Net Result from continuing and discontinued operations by the number of outstanding shares at the respective reporting dates.

Consolidated revenue for the fourth quarter of 2013

Elica Group revenues in the Fourth Quarter of 2013 grew 4.4% at like-for-like exchange rates compared to the same period of 2012 (+1.2% including the exchange rate effect). The Cooking Segment reported revenues substantially in line with Q4 2012 (+0.4%), with a significant increase in own brand product sales (+8.3%). Global range hood demand in the quarter reported growth of 3.6%⁵, consolidating on the two preceding quarters, driven by the recoveries of the Chinese and North American markets. **The Motors Segment in Q4 2013 reported an increase in revenues (+6.5% compared to the same period of 2012) due to improved heating and ventilation segment sales.**

Analysing revenues from sales in the principal markets, the **Americas contributed significantly to revenue growth (+9.0% compared to Q4 2012)**, while revenues in **Asia decreased 3.8% - not due to a contraction in sales, which at like-for-like exchange rates increased 10.6%, but rather as a result of currency movements** - principally concerning the average exchange rate of the Japanese Yen and the Indian Rupee compared to the same quarter of 2012. **European sales increased 1.0%**, continuing the recovery begun in the previous quarter.

For completeness, the breakdown of consolidated revenues by geographic location of the Group companies is reported below.

⁵ Volume data estimated by the Company.

	Europe		America		Asia and the Rest of the World		Unallocated and eliminations		Consolidated	
	Q4 13	Q4 12 restated	Q4 13	Q4 12 restated	Q4 13	Q4 12 restated	Q4 13	Q4 12 restated	Q4 13	Q4 12 restated
Segment revenue:										
Third parties	73,622	73,888	14,175	12,493	13,478	13,680	-	(16)	101,276	100,045
Inter-segment	3,852	4,019	1	7	220	1	(4,074)	(4,028)	-	-
Total revenues	77,474	77,907	14,175	12,500	13,698	13,681	(4,074)	(4,044)	101,275	100,045

Earnings in the fourth quarter of 2013

The reduction in **EBITDA** in the fourth quarter of 2013 to Euro 4.5 million compared to Euro 9.0 million in Q4 2012 entirely related to the provisioning of restructuring costs for the **Workforce Restructuring Plan** both in Italy and at the Chinese subsidiary (**Euro 4.6 million in Q4 2013**). **EBITDA** in the fourth quarter before restructuring costs totaled Euro 9.1 million, substantially in line therefore with Q4 2012, also thanks to an improved sales mix, the industrial efficiency and overhead cost reduction programmes.

EBIT net of restructuring costs was **Euro 0.5 million** compared to Euro 5.2 million in Q4 2012.

Financial charges as a percentage of net revenues reduced from 1.5% in the fourth quarter of 2012 to 1.0% in the fourth quarter of 2013, following the reduction in the average debt and the improved currency management performance.

In Q4 2013 the Group reported substantial break-even compared to a Net Profit of Euro 3.3 million in Q4 2012 - despite the significant impact of the **Workforce Restructuring Plan** provisions allocated in the period.

<i>In Euro thousands</i>	Q4 2013	% revenues	Q4 2012 restated	% revenues	13 Vs 12 %
Revenues	101,274		100,045		1.2%
EBITDA before restructuring costs	9,102	9.0%	9,047	9.0%	0.6%
EBITDA	4,500	4.4%	9,047	9.0%	(50.3%)
EBIT	492	0.5%	5,243	5.2%	(90.6%)
Financial income/(charges)	(1,012)	-1.0%	(1,447)	-1.5%	(30.1%)
Income taxes	558	0.6%	(636)	-0.6%	(187.8%)
Net profit from continuing operations	38	0.0%	3,160	3.2%	(98.8%)
Net profit from continuing operations and discontinuing operations	38	0.0%	3,160	3.2%	(98.8%)
Group Net Profit	(55)	-0.1%	3,278	3.3%	(101.7%)
Basic earnings per share on continuing operations and discontinuing operations (Euro/cents)	(0.09)		5.45		(101.6%)
Diluted earnings per share on continuing operations and discontinuing operations (Euro/cents)	(0.09)		5.43		(101.6%)

The earnings per share for Q4 2013 and 2012 were calculated by dividing the Group Result from continuing and discontinued operations by the number of outstanding shares at the respective reporting dates.

Balance sheet

The Net Debt at December 31, 2013 totaled Euro 56.7 million, reducing on Euro 62.3 million at December 31, 2012, thanks to the strong cash generation from operating activities.

	Dec 31, 13	Sep 30, 13	Dec 31, 12 restated
<i>In Euro thousands</i>			
Cash and cash equivalents	27,664	25,585	29,551
Finance leases and other lenders	(14)	(15)	(333)
Bank loans and mortgages	(37,757)	(41,497)	(46,343)
Long-term debt	(37,771)	(41,512)	(46,676)
Finance leases and other lenders	(14)	(13)	(40)
Bank loans and mortgages	(46,554)	(46,370)	(45,165)
Short-term debt	(46,568)	(46,383)	(45,205)
Net Debt	(56,675)	(62,310)	(62,330)

The Managerial Working Capital on annualised revenues of 10.5% was slightly above the 10.0% level of December 31, 2012, due to the increase in inventories following an improved demand mix.

	Dec 31, 13	Sep 30, 13	Dec 31, 12 restated
<i>In Euro thousands</i>			
Trade receivables	74,497	77,616	77,465
Inventories	52,327	54,518	49,597
Trade payables	(85,520)	(90,450)	(88,716)
Managerial Working Capital	41,304	41,684	38,346
as a % of annualised revenues	10.5%	10.8%	10.0%
Other net receivables/payables	(13,237)	(6,416)	(761)
Net Working Capital	28,067	35,268	37,585
as a % of annualised revenues	7.2%	9.1%	9.8%

Significant events during the fourth quarter of 2013 and events after December 31, 2013

The Board of Directors of Elica S.p.A. on **November 14, 2013** approved the 2013 Third Quarter Report, prepared in accordance with IFRS accounting standards. Following its drafting in the first six months of the year and in line with Borsa Italiana notice No. 8342 of May 6, 2013 and Article 6.P.2 of the Self-Governance Code, the Board of Directors of Elica S.p.A. approved on the same date the setting up of the Long Term Incentive Plan, delegating the Chief Executing Officer with the preparation of the Regulation, based on the parameters approved by the Board. The Board of Directors of Elica S.p.A. also approved at the meeting the new version of the Regulation for the handling of corporate information and the governance of the Insider Register.

On **January 23, 2014**, in accordance with article 2.6.2, paragraph 1, letter b) of the Regulations of the Markets organised and managed by Borsa Italiana S.p.A., Elica S.p.A. published the financial calendar for the year 2014.

2013 Performance Objectives achieved

The Elica Group fully achieved the performance objectives announced to the market on May 14, 2013, reporting for 2013 consolidated revenue growth of 1.8% (forecast at between 1 and 3%), EBITDA before restructuring costs of Euro 28.9 million, growth of 7.0% (forecast at between 2 and 7%) and a Net Debt of Euro 56.7 million (forecast not to exceed Euro 57 million).

“We are most satisfied to have achieved these results amid heightened competition in a number of key markets such as Europe, which continues to contract and present significant challenges” **stated Elica CEO Giuseppe Perucchetti**. “However, thanks to our ability to innovate and the extensive production streamlining introduced, we have considerably improved the business operating margin. Despite the significant impact of the Workforce Restructuring Plan on the Net Result, we will propose the distribution of a dividend to the Board of Directors - in view not only of the excellent results achieved but also of the strong growth outlook for the Group”.

2014 Outlook

In a global cooker hood marketplace which expects growth in the Americas and stable or slight growth in Asia and Europe, the **Elica Group for 2014 forecasts an increase in consolidated revenues of between 1% and 3% and an improvement in consolidated EBITDA⁶ of between 4% and 7%** on 2013, and targets a **Net Debt of not greater than Euro 52 million** at the end of 2014.

Shareholders' Meeting Call

The Board of Directors of Elica S.p.A. called the Ordinary Shareholders' Meeting at the registered offices in Fabriano, via Dante No. 288 for April 29, 2014 at 9AM in single calling. The call notice of the shareholders' meeting and the documentation relating to the matters on the agenda will be made available to the public in accordance with the current regulatory requirements.

The Interim Report at December 31, 2013 was filed today and made available to whomever making such request at the registered offices of the Company and on the Group internet site www.elicagroup.com, Investor Relations/Financial Data/Accounts and Reports section and at the following link <http://www.elicagroup.com/info.php?page=1157&lng=en>. The Financial Presentation concerning the fourth quarter of 2013 will be available on the Group internet site at the following link <http://www.elicagroup.com/info.php?page=1158&lng=en>.

Declaration pursuant to Article 154-*bis*, paragraph two, of the Consolidated Finance Act

The Chief Executive Officer, Mr. Giuseppe Perucchetti and the Executive responsible for the preparation of corporate accounting documents, Mr. Alberto Romagnoli, declare, pursuant to Article 154-*bis*, second paragraph of Legs. Decree No. 58/98, that the present press release corresponds to the underlying accounting documents, records and accounting entries.

⁶ Before any restructuring costs.

The **Elica Group** has been present in the cooker hood market since the 1970s, is chaired by Francesco Casoli and led by Giuseppe Perucchetti and today is the world leader in terms of units sold. It is also a European leader in the design, manufacture and sale of motors for central heating boilers. With approximately 3,200 employees and an annual output of over 18 million units, the Elica Group has eight plants, including in Italy, Poland, Mexico, Germany, India and China. With many years' experience in the sector, Elica has combined meticulous care in design, judicious choice of material and cutting edge technology guaranteeing maximum efficiency and reducing consumption making the Elica Group the prominent market figure it is today. The Group has revolutionised the traditional image of the kitchen cooker hood: it is no longer seen as simple accessory but as a design object which improves the quality of life.

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ATTACHMENT A
Consolidated Income Statement - Q4 & FY 2013

<i>In Euro thousands</i>	Q4 2013	Q4 2012 restated	2013	2012 restated
Revenues	101,274	100,045	391,849	384,892
Other operating revenues	2,241	1,962	4,221	4,315
Changes in inventories of finished and semi-finished goods	(725)	(5,442)	2,281	(171)
Increase in internal work capitalised	1,269	2,031	3,642	4,294
Raw materials and consumables	(54,529)	(50,886)	(216,809)	(214,265)
Services	(18,296)	(18,460)	(69,332)	(70,570)
Labour costs	(19,384)	(17,371)	(78,386)	(71,486)
Amortisation & Depreciation	(4,008)	(3,804)	(15,988)	(14,900)
Other operating expenses and provisions	(2,748)	(2,832)	(8,613)	(10,047)
Restructuring costs	(4,602)	-	(5,996)	-
EBIT	492	5,243	6,869	12,062
Share of profit/(loss) from associates	8	33	(10)	17
Financial income	50	182	207	155
Financial charges	(1,066)	(1,334)	(4,120)	(4,429)
Exchange gains/(losses)	(4)	(328)	(532)	51
Profit/(loss) before taxes	(520)	3,796	2,414	7,856
Income taxes	558	(636)	(988)	(2,794)
Net profit from continuing operations	38	3,160	1,426	5,062
Net profit from discontinued operations	-	-	-	-
Net profit	38	3,160	1,426	5,062
of which:				
Minority interests share	93	(118)	69	51
Group Net Profit	(55)	3,278	1,357	5,011
<u>Basic earnings per Share (Euro/cents)</u>	(0.11)	5.45	2.22	8.33
<u>Diluted earnings per Share (Euro/cents)</u>	(0.10)	5.43	2.22	8.30

ATTACHMENT B
Comprehensive Consolidated Income Statement – Q4 2013 and FY 2013

<i>In Euro thousands</i>	Q4 13	Q4 12 restated	2013	2012 restated
Net Profit	38	3,160	1,426	5,062
Other comprehensive profits/(losses) which may not be subsequently reclassified to net profit/(loss) for the period:				
Actuarial gains/(losses) of employee defined plans	316	(759)	867	(2,493)
Tax effect concerning the Other profits/(losses) which may not be subsequently reclassified to the net profit/(loss) for the period	7	183	(199)	609
Total other comprehensive profits/(losses) which may not be subsequently reclassified to net profit/(loss) for the period, net of the tax effect	323	(576)	668	(1,884)
Other comprehensive profits/(losses) which may be subsequently reclassified to net profit/(loss) for the period:				
Exchange differences on the conversion of foreign financial statements	(496)	(741)	(3,639)	2,323
Net change in cash flow hedges	195	(102)	306	(247)
Tax effect concerning the Other profits/(losses) which may be subsequently be reclassified to the net profit/(loss) for the period	(50)	24	(84)	54
Total other comprehensive profits/(losses) which may be subsequently reclassified to net profit/(loss) for the period, net of the tax effect	(351)	(819)	(3,417)	2,130
Total other comprehensive income statement items, net of the tax effect:	(28)	(1,395)	(2,749)	246
Total comprehensive profit/(loss)	10	1,765	(1,323)	5,308
of which:				
Minority interests share	(76)	(18)	(669)	111
Group comprehensive profit/(loss)	86	1,782	(654)	5,198

ATTACHMENT C Consolidated Balance Sheet at December 31, 2013

<i>In Euro thousands</i>	Dec 31, 13	Dec 31, 12 restated	Jan 1, 12 restated
Property, plant & equipment	81,932	86,861	85,165
Goodwill	41,584	41,705	41,765
Other intangible assets	25,336	25,426	24,424
Investments in associated companies	1,383	1,394	1,377
Other receivables	190	245	276
Tax receivables	6	6	6
Deferred tax assets	13,608	10,387	10,032
AFS financial assets	156	156	672
Derivative financial instruments	1	-	29
Total non-current assets	164,196	166,180	163,746
Trade and financial receivables	74,497	77,465	82,207
Inventories	52,327	49,597	50,598
Other receivables	6,306	5,816	6,036
Tax receivables	7,747	9,035	5,943
Derivative financial instruments	519	638	813
Cash and cash equivalents	27,664	29,551	20,026
Current assets	169,060	172,102	165,623
Assets of discontinued operations	2,395	-	1,065
Total Assets	335,651	338,282	330,434
Liabilities for post-employment benefits	11,230	12,178	9,981
Provisions for risks and charges	3,333	2,710	2,505
Deferred tax liabilities	5,117	5,376	6,425
Finance leases and other lenders	14	333	56
Bank loans and mortgages	37,757	46,343	45,105
Other payables	987	1,174	1,859
Tax payables	677	807	888
Derivative financial instruments	166	373	60
Non-current liabilities	59,281	69,293	66,879
Provisions for risks and charges	4,172	2,086	1,882
Finance leases and other lenders	14	40	25
Bank loans and mortgages	46,554	45,165	43,640
Trade payables	85,520	88,716	89,806
Other payables	15,801	8,366	10,211
Tax payables	7,317	5,160	2,814
Derivative financial instruments	251	907	1,004
Current liabilities	159,629	150,440	149,382
Share capital	12,665	12,665	12,665
Capital reserves	71,123	71,123	71,123
Hedging, translation and stock option reserve	(8,525)	(5,356)	(5,668)
Reserve for actuarial profit/losses	(1,898)	(2,544)	(705)
Treasury shares	(3,551)	(8,815)	(8,815)
Retained earnings	40,294	39,926	34,684
Group Profit	1,357	5,008	4,162
Group shareholders' equity	111,465	112,007	107,446
Capital and reserves of minority interests	5,207	6,492	6,773
Minority interest profit/(loss)	69	50	(46)
Minority interest equity	5,276	6,542	6,727
Consolidated shareholders' equity	116,741	118,549	114,173
Total liabilities and equity	335,651	338,282	330,434

ATTACHMENT D
Consolidated Cash Flow Statement at December 31, 2013

<i>In Euro thousands</i>	Dec 31, 13	Dec 31, 12 restated
Opening cash and cash equivalents	29,551	20,025
EBIT - Operating profit	6,869	12,062
Amortisation, depreciation and write-downs	15,988	14,900
EBITDA	22,857	26,962
Trade working capital	(3,131)	5,666
Other working capital accounts	9,394	(2,307)
Income taxes paid	(4,835)	(3,642)
Change in provisions	2,376	(328)
Other changes	(3,218)	(3,414)
Cash flow from operating activity	23,443	22,937
Net increases	(14,034)	(14,040)
Intangible assets	(5,146)	(5,392)
Property, plant & equipment	(8,888)	(9,341)
Equity investments and other financial assets	0	693
Acquisition/Sale of investments	0	1,865
Cash flow from investments	(14,034)	(12,175)
(Acquisition)/Sale of treasury shares	1,928	0
Other movements in share capital	0	0
Dividends	(700)	0
Increase (decrease) financial payables	(7,024)	3,139
Net changes in other financial assets/liabilities	(896)	(215)
Interest paid	(3,575)	(3,959)
Cash flow from financing activity	(10,267)	(1,035)
Change in cash and cash equivalents	(858)	9,726
Effect of exchange rate change on liquidity	(1,029)	(200)
Closing cash and cash equivalents	27,664	29,551